

HOSTELCO

THE HOTEL & RESTAURANT TRADE SHOW

**TERMS, CONDITIONS
AND PARTICIPATION
APPLICATION FORM**

23 - 26 March 2026

Gran Via Venue
Barcelona



**FOCUS ON
HOSPITALITY
BUSINESS**

PARTICIPATION TERMS AND CONDITIONS

The REGISTRATION FEE is €995 and has to be paid by all participants regardless of the size of the hired space.

The REGISTRATION FEE includes: opening the dossier, access to the EXHIBITORS' AREA, publication in the EXHIBITORS AND PRODUCTS CATALOGUE, access to the MATCHMAKING SYSTEM, a tool created to ask for meetings with buyers invited by the organiser, free Wi-Fi access, **5 exhibitor passes, 20 1-day electronic invitations.**

When you send the Participation Application Form, the person designated in your organisation as the CONTACT PERSON for the fair will receive a Welcome to HOSTELCO email along with a link to the EXHIBITORS' AREA platform, a private area where they will find full information along with what they need to do to manage their participation.

Once the exhibitor accepts the proposal to participate, the Organiser will issue the invoice for the registration fees, along with the first participation invoice, as per the relevant billing plan.

Rebooking campaign

Companies who exhibited at the 2024 show can take advantage of the rebooking conditions until 31 May 2025. For more information regarding the rebooking rate, please contact your sales manager.

Early Bird Campaign

New exhibitors can apply and benefit from early bird conditions until 31 May 2025. For more information, please contact your sales manager.

Cancellation of participation by the exhibitor

Exhibitors can cancel their participation in writing (via certified mail, certified fax, or any method that provides proof of sending and receipt). The cancellation will result in the termination of this contract, and the exhibitor will not be entitled to recover any amounts paid up to the date of the cancellation notification.

CO-EXHIBITOR COMPANIES

Co-exhibitor companies have to register using the CO-EXHIBITOR COMPANY PARTICIPATION APPLICATION form. In the case of grouped participations, data will be gathered from co-exhibitor companies using a specific Excel spreadsheet. Both documents will be available in the EXHIBITORS' AREA.

The REGISTRATION FEE FOR CO-EXHIBITOR COMPANIES is **€190 per company** (10% VAT not included). The registration fee includes: opening the dossier, administration charges, access to the EXHIBITORS' AREA, publication in the EXHIBITOR AND PRODUCT CATALOGUE, access to the MATCHMAKING SYSTEM, a tool created to ask for meetings with buyers invited by the organiser, free Wi-Fi access, **3 exhibitor passes and 10 1-day electronic invitations.**

IMPORTANT INFORMATION REGARDING HIRING ELECTRICITY, WATER AND WASTE WATER SERVICES

- Remember that together with the electrical power you may need, if you require 24-hour service you will have to contract it through Fira Store.
- If you think you may need a mains water connection and drain, please ask for them in advance and hire a platform to hide the pipes and minimise any inconvenience they may cause by taking up space in your exhibition area.

SECTORIZATION OF THE FAIR

- 1. FULLY EQUIPPED:** equipment, machinery and accessories for foodservice
- 2. SETTING:** cookware, tableware
- 3. TECH:** technology and entertainment
- 4. ATMOSPHERE:** interior design, decoration, textiles, furniture and well-being
- 5. COFFEE, BAKERY & PASTRY:** equipment, machinery, accessories and displays for coffee, tea, bakery, pastry, ice-cream and vending

SPACE ONLY RATES

Registration fee	€995
Up to 50 sq.m	220€ / sq.m
From 51 sq.m to 100 sq.m	200 € / sq.m
From 101 sq.m to 200 sq.m	185 € /sq.m
From 201 sq.m upwards	175 € / sq.m
Exterior Space	175 € / sq.m

* 10% VAT not included.

The exhibitors join the material damage and liability insurance policy for their participation in the show.

Participation terms and conditions

The sq.m area applied for are never guaranteed. Subject to availability.

In addition to exhibitor passes and invitations included in the REGISTRATION FEE, exhibitor companies will enjoy:

- 1 additional exhibitor pass per 5 sq.m up to 100 sq.m. From 100 sq.m, 1 pass per additional 10 sq.m.
- 1 1-day electronic invitation per 5 sq.m.

HOSTELCO 2026 PARTICIPATION APPLICATION FORM

Contracting party information

This information will be used for contracting and invoicing purposes.

Company name _____

Address _____ Postcode _____ Tax ID No. _____

Town _____ County / State _____ Country _____

Phone _____ General email _____ Website _____

_____ _____ _____

Exhibitor company information

Fill in only if different from the contracting party information.

Company name _____

Address _____ Postcode _____ Tax ID No. _____

Town _____ County / State _____ Country _____

Phone _____ Website _____

_____ _____ _____

Exhibitor company information

Exhibitor company profile (more than one choice possible)

- | | | | |
|---------------------------------------|--|---|---|
| <input type="checkbox"/> Association | <input type="checkbox"/> Importer | <input type="checkbox"/> Regional institution | <input type="checkbox"/> Press / Publications |
| <input type="checkbox"/> Retailer | <input type="checkbox"/> International institution | <input type="checkbox"/> Wholesaler | <input type="checkbox"/> Services |
| <input type="checkbox"/> Manufacturer | <input type="checkbox"/> Local institution | <input type="checkbox"/> International private org. | <input type="checkbox"/> Other |
| <input type="checkbox"/> Franchise | <input type="checkbox"/> National institution | <input type="checkbox"/> National private org. | |

Operations sector and product category (more than one choice possible)

COFFEE

- Coffee accessories and utensils Coffee machines Water treatment

DELIVERY, TRANSPORT AND LOGISTICS

- Accessories and Complements Packaging, Containers and disposable storage Vehicles

EQUIPMENT

- | | | | |
|--|---|---|--|
| <input type="checkbox"/> Grille | <input type="checkbox"/> Vacuum packaging | <input type="checkbox"/> Washing | <input type="checkbox"/> Refrigeration |
| <input type="checkbox"/> Kitchens | <input type="checkbox"/> Juice extractors | <input type="checkbox"/> Ice makers | <input type="checkbox"/> Water treatment |
| <input type="checkbox"/> Waste Disposal / Refuse | <input type="checkbox"/> Extraction | <input type="checkbox"/> Stainless steel furniture | <input type="checkbox"/> Display cases |
| | <input type="checkbox"/> Ovens | <input type="checkbox"/> Small and Medium Electrical appliances | |

ICE-CREAM & PASTRY

- Accessories and utensils Ice-cream Accessories and utensils Pastry Ice-cream makers Pastry machines

INTERIOR DESIGN AND DECORATION

- | | | | |
|---|--|---|--|
| <input type="checkbox"/> Bathroom accessories | <input type="checkbox"/> Lighting | <input type="checkbox"/> Comprehensive projects | <input type="checkbox"/> Signage |
| <input type="checkbox"/> Air-conditioning | <input type="checkbox"/> Outdoor furniture | <input type="checkbox"/> Walls and flooring | <input type="checkbox"/> Theme / Ambiance decoration |
| <input type="checkbox"/> General decoration | <input type="checkbox"/> Indoor furniture | | |

CLEANING AND LAUNDRY

- | | | |
|--|--|---|
| <input type="checkbox"/> Hygiene and Cleaning machines | <input type="checkbox"/> Laundry and Dry cleaning machines | <input type="checkbox"/> Cleaning, Hygiene, Laundry and Dry cleaning products |
|--|--|---|

HOUSEHOLD ITEMS

- | | | | |
|---|--|--|---|
| <input type="checkbox"/> Single-use items | <input type="checkbox"/> Cocktails | <input type="checkbox"/> Containers | <input type="checkbox"/> Sommelier items |
| <input type="checkbox"/> Service carts | <input type="checkbox"/> Cutlery, crockery and glassware | <input type="checkbox"/> Table sets and dining accessories | <input type="checkbox"/> Kitchen utensils |

BREAD & PIZZA

- | | | | |
|---|---|---|---|
| <input type="checkbox"/> Bread accessories and utensils | <input type="checkbox"/> Pizza accessories and utensils | <input type="checkbox"/> Bread making equipment | <input type="checkbox"/> Pizza making equipment |
|---|---|---|---|

SERVICES

- | | | |
|--|--|---------------------------------------|
| <input type="checkbox"/> Associations and Agencies | <input type="checkbox"/> Firms Interior design studios | <input type="checkbox"/> Publications |
| <input type="checkbox"/> Consultancy and Engineering | <input type="checkbox"/> Facility Services | |

TECHNOLOGY

- | | | |
|--|--|---|
| <input type="checkbox"/> Audio-visuals | <input type="checkbox"/> Booking management | <input type="checkbox"/> Security and control |
| <input type="checkbox"/> Entertainment | <input type="checkbox"/> Management and collection | <input type="checkbox"/> Software |

TEXTILES

- | | |
|--|--|
| <input type="checkbox"/> Textiles and clothing | <input type="checkbox"/> Professional clothing |
|--|--|

VENDING

- | | |
|--|---|
| <input type="checkbox"/> Accessories and Complements | <input type="checkbox"/> Vending machines |
|--|---|

WELLNESS

- | | | | |
|------------------------------------|--|---|----------------------------------|
| <input type="checkbox"/> Amenities | <input type="checkbox"/> Baths, jacuzzi and saunas | <input type="checkbox"/> Beauty treatment equipment | <input type="checkbox"/> Fitness |
|------------------------------------|--|---|----------------------------------|

Sales channel (more than one choice possible)**DISTRIBUTION**

- | | | |
|---|--|--|
| <input type="checkbox"/> Food and beverage distribution, wholesaler, central purchasing, Cash&Carry | <input type="checkbox"/> Food and Beverage Imports | <input type="checkbox"/> Equipment, Accessories and Machinery Distribution, wholesaler, central purchasing, Cash&Carry |
| <input type="checkbox"/> Large Distribution FMCG (Supermarkets, Hypermarkets, Department Stores) | <input type="checkbox"/> Equipment, Accessories and Machinery Importer | |

HORECA

- | | | | |
|---|--|--|---------------------------------------|
| <input type="checkbox"/> Independent Restaurants and Bars | <input type="checkbox"/> Leisure | <input type="checkbox"/> Accommodation | <input type="checkbox"/> Delivery |
| <input type="checkbox"/> Restaurant Brand Chains | <input type="checkbox"/> Collective catering | <input type="checkbox"/> Contract | <input type="checkbox"/> Cruise Lines |
| <input type="checkbox"/> Hotels | <input type="checkbox"/> Installer - SAT | <input type="checkbox"/> Catering for travellers | |

RETAIL

- | | | |
|---------------------------------|---|-------------------------------------|
| <input type="checkbox"/> Retail | <input type="checkbox"/> Automatic Retail (Vending) | <input type="checkbox"/> E-commerce |
|---------------------------------|---|-------------------------------------|

MANUFACTURER

- | | | |
|--|---|---|
| <input type="checkbox"/> Manufacturer Food and Beverages | <input type="checkbox"/> Manufacturer Machinery Food Processing | <input type="checkbox"/> Manufacturer Equipment and Accessories |
|--|---|---|

OTHERS

- | | |
|---------------------------------|---|
| <input type="checkbox"/> Others | <input type="checkbox"/> Institutions/ Associations and Hospitality Schools |
|---------------------------------|---|

I am participating in the fair:

Focused on the domestic market Focused on the international market

I am not yet exporting, but I can do so and one of my participation objectives is to start doing business in international markets.

I am interested in the following geographical areas:

Africa Asia Oceania European Union
 North America Central America Middle East Other
 South America Spain Rest of Europe

I intend to take part in the programme of meetings with hosted buyers using the Matchmaking System tool* I intend to recommend buyers through the Recommend Programme*

* Free programme for exhibitor companies (direct and co-exhibitors) including access to the MATCHMAKING SYSTEM, a tool created to ask for meetings with buyers invited by the organiser. **Exhibitor companies which are organisations, institutions, associations, groups of companies, etc. are excluded from access.**

Meetings have three statuses in the tool: requested, accepted and declined. Meeting requests are two-way and as many meetings can be arranged as are accepted. However, requests are limited in number to avoid blocked buyers' schedules and to give all companies the chance to ask for appointments.

* Free programme for exhibitors (direct and co-exhibitors). Recommend the buyer of your choice and you will be able to meet them during the event. We will make sure that you are part of the buyer invitation programme and also ensure confidentiality.

Company Name _____

Buyer's Name _____

Email _____

Country _____

* If you would like to recommend more buyers, you can do so by emailing hostedbuyer@hostelco.com

Contact person for the event

(All communications related to the trade show will be sent to this person).

Full name _____

Post _____

Email _____ Direct phone line _____ Mobile _____

Contract holder

(This person will receive a digital copy of the Participation Contract via email through a trusted third party, UANATACA. The signing of this document must be completed electronically).

Full name _____

Post _____

Email _____ Direct phone line _____ Mobile _____

Head of Exports, Export Manager or Sales Director

Full name _____

Post _____

Email _____ Direct phone line _____ Mobile _____

Head of Production, Innovation or Sustainability

Full name _____

Post _____

Email _____ Direct phone line _____ Mobile _____

Commercial Name

(The trade name will be used in the commercial communication platforms of the exhibition: EXHIBITOR AREA and EXHIBITOR CATALOG).

I would like a proposal for

Space _____ sq.m

If you would like to explore the "STANDS" offered by Fira de Barcelona [servifira/](#) to enhance your participation in the exhibition, [click here](#)

If you are interested in receiving a customized design proposal, please contact our department, [buildup](#) by Fira, at [www.buildupfira.com](#) and fill in the form.

You can also write us at info@buildupfira.com indicating the show you will be attending as e-mail subject.

To participate in the sector

ATMOSPHERE
(Well-being, decoration, interior design, furniture, textiles)

SETTING
(Cookware, tableware)

COFFEE, BAKERY & PASTRY
(Equipment, machinery, accessories and displays for coffee, tea, bakery, pastry, ice-cream and vending)

TECH
(Technology, entertainment)

FULLY EQUIPPED
(Accessories, equipment, machinery)

Products to be displayed

They must match the product category of the selected participation sector.

By signing this document, the signatory expressly submits to Spanish Law and declares that he/she understands and accepts the General Participation Regulations of the Fira Internacional de Barcelona, as well as the specific regulations for the event, which he/she expressly agrees to abide by.

Company stamp and signature

Full name _____

Date _____



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www.hostelco.com



#hostelco2026



Fira Barcelona

Alimentaria  Exhibitions